Anthony Zaworski, MBA

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Northwest, OH/Cleveland, OH

Finance Leadership • Budget Administration • Business Operations

SENIOR FINANCE & OPERATIONS LEADER

Finance Leadership | *Budget Administration* | *Financial Planning* | *Business Operations*

Senior finance leader with 15+ years of experience supporting executive decision-making through budget administration, financial planning, forecasting, operational finance, business partnership, and strategic revenue and margin initiatives across higher education, healthcare, and nonprofit organizations. Known for stepping into complex operational challenges, building practical financial solutions, and delivering measurable business results. Advanced Excel | ERP Systems: Workday, KFS, PeopleSoft, Banner, NetSuite, Lawson, MIP, QBO

MBA in Finance • MS in Accounting (In Progress)

Areas of Expertise

- Budget Administration
- Budget Development
- Multi-Fund Budgeting
- Capital Planning
- Forecasting
- Process Improvement
- Executive Reporting
- Variance Analysis
- Resource Allocation
- Financial Analysis
- Business Partnership
- Cross-Functional Leadership
- Operational Finance
- Revenue Development
- Strategic Planning

Professional Experience

Consultant – Financial Planning, Budget & Analysis / Treasury Operations, April 2024 — Current
KForce/Stevens Institute of Technology – Remote

- Financial Planning & Budget Analysis consultant supporting executive leadership on multi-year operating and capital planning, budget development, forecasting, financial analysis, and resource allocation.
- Prepare executive reporting including budget-to-actual analyses, revenue reporting, strategic initiative tracking, and multi-year operating plans.
- Partner with operational leaders on budget planning, funding decisions, and financial analysis while reviewing budget amendments, purchase orders, and funding requests.
- Support Treasury Operations through daily cash positioning, cash forecasting, and treasury reporting.
- Support monthly close through journal entries, accruals, and account reconciliations across operating, payroll, and treasury accounts.

Senior Accountant, July 2023 – April 2024
Harbor Behavioral Health – Toledo, OH

- Supported month-end close through journal entries, accruals, prepaids, and complex balance sheet reconciliations.
- Managed federal, state, and private grant compliance, including SEFA reporting.
- Prepared financial statement support and audit workpapers for financial, retirement plan, grant, and compliance audits.
- Partnered with leadership on financial analysis and reporting supporting operational improvements.

Operator | Managing Director, January 2017 — January 2023
Kick Glass Apparel, LLC — Holland, OH

- Founded and operated a direct-to-consumer e-commerce business with full P&L responsibility.
- Directed budgeting, pricing strategy, purchasing, inventory management, vendor negotiations, cash flow, and financial planning.
- Grew production and sales operations while balancing operating margins, reinvestment decisions, and long-term business strategy.

Associate Athletic Director – Finance and Business Operations, December 2010 – October 2016
The University of Toledo – Toledo, OH

- Served as department CFO for a $27 million multi-fund operating organization responsible for budgeting, forecasting, executive reporting, financial strategy, and operational decision support.
- Spearheaded development and administration of the department's annual operating budget while partnering with senior leadership on financial planning and resource allocation.
- Directed retail operations for Rocky's Locker, launched a second off-campus retail location, and achieved annual sales growth exceeding 20% for four consecutive years while generating approximately $650,000 in annual sales.
- Created and launched the Savage Live concert series featuring nationally touring artists, generating more than $300,000 in previously unbudgeted net revenue.
- Led the financial and operational implementation of alcohol sales at athletic events, generating more than $140,000 in first-year net concession revenue while positioning the University among the earliest adopters nationally.
- Represented Athletics during pouring-rights contract negotiations that secured approximately $400,000 in additional annual revenue for the University.
- Partnered with the University's third-party concessions provider to redesign operating practices, generating more than $100,000 in annual bottom-line improvement through increased efficiency and cost control.
- Identified and executed strategic operating initiatives that strengthened the department's long-term financial sustainability while producing more than $800,000 in recurring and non-recurring revenue and margin improvements.

Interim Treasurer/Assistant Treasurer, January 2005 – December 2010
The University of Toledo – Toledo, OH

- Served as Interim Treasurer before transitioning to Assistant Treasurer at a $1B+ state university and academic medical center, with responsibility for enterprise treasury operations including cash and investment management, banking relationships, debt administration, and treasury reporting.
- Transitioned the University's $120+ million fixed-income investment portfolio from a passive buy-and-hold approach to an actively managed laddering strategy that increased interest income while improving liquidity management.
- Led enterprise-wide banking restructuring by converting standalone accounts to sweep and zero-balance account (ZBA) structures across 20-30 operating accounts, then repeated the integration following the merger with the Medical University of Ohio.
- Re-engineered treasury and cash operations through implementation of an online payment platform, generating more than $100,000 in annual savings.
- Supported and executed more than $200 million in debt issuances and restructurings while helping guide the University's treasury operations through the 2008 financial crisis.
- Built executive treasury dashboards providing daily liquidity visibility and short-term cash forecasting that became a standing executive reporting tool.
- Prepared debt compliance reporting, financial ratio analyses, annual continuing bond disclosures, and executive treasury reporting supporting audited financial statements, bond trustees, and rating agencies.

Additional Experience

Senior Financial Analyst – Financial Reporting, University of Toledo, Toledo, OH
Senior Accountant | Reimbursement Analyst, Mercy Health, Lorain, OH
Accountant, Mercy Health, Lorain, OH

Education

Master of Business Administration – Finance - The University of Toledo
Master of Science in Accounting (In Progress) - Colorado State University Global
Bachelor of Science in Business Administration – Finance - The Ohio State University
Bachelor of Arts – Physical Education & Sports Medicine - Baldwin Wallace College